

Budget vs. Actuals: Budget_FY25_P&L - FY25 P&L

| | JAN 202 | 25 | FEB 20 | 025 | MAR 2 | 025 | TOTAL | |
|--------------------------------------|--------------|------------|------------|------------|------------|------------|----------------|----------------|
| | ACTUAL | BUDGET | ACTUAL | BUDGET | ACTUAL | BUDGET | ACTUAL | BUDGET |
| Revenue | | | | | | | | |
| R - I. EMS Service Revenue | | 364,541.67 | | 364,541.67 | | 364,541.67 | \$0.00 | \$1,093,625.01 |
| 10 Ambulance Service Fee | | | | | | | \$0.00 | \$0.00 |
| 11 Medicare | 139,327.71 | | 132,904.08 | | 159,450.82 | | \$431,682.61 | \$0.00 |
| 12 Medicaid | 81,777.14 | | 91,642.66 | | 93,905.34 | | \$267,325.14 | \$0.00 |
| 13 Commerical Insurance | 54,353.17 | | 52,913.48 | | 51,497.44 | | \$158,764.09 | \$0.00 |
| 14 Governmental | 34,725.07 | | 38,919.38 | | 30,111.48 | | \$103,755.93 | \$0.00 |
| 15 Private Pay | 3,134.14 | | 4,235.78 | | 6,138.33 | | \$13,508.25 | \$0.00 |
| 16 Ambulance Other Income | 28,333.45 | | 32,230.30 | | 31,467.03 | | \$92,030.78 | \$0.00 |
| Total 10 Ambulance Service Fee | 341,650.68 | | 352,845.68 | | 372,570.44 | | \$1,067,066.80 | \$0.00 |
| 20 Stanby Revenue | | | | | 800.00 | | \$800.00 | \$0.00 |
| Total R - I. EMS Service Revenue | 341,650.68 | 364,541.67 | 352,845.68 | 364,541.67 | 373,370.44 | 364,541.67 | \$1,067,866.80 | \$1,093,625.01 |
| R - II. Organizational Revenue | | 208,875.00 | | 208,875.00 | | 208,875.00 | \$0.00 | \$626,625.00 |
| 40 Administrative Revenue | 97.75 | , | 206.55 | , | 186.10 | , | \$490.40 | \$0.00 |
| 50 Tax Revenue | | | | | | | \$0.00 | \$0.00 |
| 51 Property Tax Collections | 1,629,579.48 | | 355,018.72 | | 27,818.52 | | \$2,012,416.72 | \$0.00 |
| Total 50 Tax Revenue | 1,629,579.48 | | 355,018.72 | | 27,818.52 | | \$2,012,416.72 | \$0.00 |
| 60 Earnings on Investments | 5,852.71 | | 8,025.70 | | 9,687.55 | | \$23,565.96 | \$0.00 |
| 80 Supplemental Revenue | | | | | | | \$0.00 | \$0.00 |
| 82 Property Lease | 1,500.00 | | 1,500.00 | | 1,500.00 | | \$4,500.00 | \$0.00 |
| 83 Credit Card Rewards | | | | | 2,000.00 | | \$2,000.00 | \$0.00 |
| Total 80 Supplemental Revenue | 1,500.00 | | 1,500.00 | | 3,500.00 | | \$6,500.00 | \$0.00 |
| Total R - II. Organizational Revenue | 1,637,029.94 | 208,875.00 | 364,750.97 | 208,875.00 | 41,192.17 | 208,875.00 | \$2,042,973.08 | \$626,625.00 |
| R - III. Training Center Revenue | | 33,750.00 | | 33,750.00 | | 33,750.00 | \$0.00 | \$101,250.00 |
| 100 Course Revenue | | | | | | | \$0.00 | \$0.00 |
| 101 CPR, First Aid, BLS | 500.00 | | 920.00 | | 430.00 | | \$1,850.00 | \$0.00 |
| 102 Emergency Medical Responder | | | | | 3,000.00 | | \$3,000.00 | \$0.00 |
| 103 AHA & NAEMT | | | 75.00 | | 475.00 | | \$550.00 | \$0.00 |
| Total 100 Course Revenue | 500.00 | | 995.00 | | 3,905.00 | | \$5,400.00 | \$0.00 |
| 110 Education | | | | | | | \$0.00 | \$0.00 |
| 111 EMT Basic Program | 13,550.00 | | 1,855.00 | | 2,095.00 | | \$17,500.00 | \$0.00 |
| 112 Paramedic Program | 14,000.00 | | 18,840.00 | | 59,182.00 | | \$92,022.00 | \$0.00 |
| Total 110 Education | 27,550.00 | | 20,695.00 | | 61,277.00 | | \$109,522.00 | \$0.00 |



Budget vs. Actuals: Budget_FY25_P&L - FY25 P&L

| | JAN 20 | 25 | FEB 2 | 025 | MAR 2 | 2025 | TOTAL | |
|--|----------------|--------------|--------------|--------------|--------------|--------------|----------------|----------------|
| | ACTUAL | BUDGET | ACTUAL | BUDGET | ACTUAL | BUDGET | ACTUAL | BUDGET |
| Total R - III. Training Center Revenue | 28,050.00 | 33,750.00 | 21,690.00 | 33,750.00 | 65,182.00 | 33,750.00 | \$114,922.00 | \$101,250.00 |
| Sales of Product Revenue | | | | | 60.00 | | \$60.00 | \$0.00 |
| Total Revenue | \$2,006,730.62 | \$607,166.67 | \$739,286.65 | \$607,166.67 | \$479,804.61 | \$607,166.67 | \$3,225,821.88 | \$1,821,500.01 |
| GROSS PROFIT | \$2,006,730.62 | \$607,166.67 | \$739,286.65 | \$607,166.67 | \$479,804.61 | \$607,166.67 | \$3,225,821.88 | \$1,821,500.01 |
| Expenditures | | | | | | | | |
| E - I. Total Labor Expense | | 441,833.33 | | 441,833.33 | | 441,833.33 | \$0.00 | \$1,325,499.99 |
| 1000 Employee Labor | 454,926.11 | | 289,607.38 | | 284,738.91 | | \$1,029,272.40 | \$0.00 |
| 1100 Medical Direction | 4,333.34 | | 4,333.34 | | 4,333.34 | | \$13,000.02 | \$0.00 |
| 1200 Employer Tax Liability | 37,086.91 | | 22,090.94 | | 21,299.54 | | \$80,477.39 | \$0.00 |
| 1300 Employee Benefits | 71,357.28 | | 86,244.16 | | 74,686.60 | | \$232,288.04 | \$0.00 |
| Total E - I. Total Labor Expense | 567,703.64 | 441,833.33 | 402,275.82 | 441,833.33 | 385,058.39 | 441,833.33 | \$1,355,037.85 | \$1,325,499.99 |
| E - II. Total Facility Expense | | 38,850.00 | | 38,850.00 | | 38,850.00 | \$0.00 | \$116,550.00 |
| 2000 Facility Debt & Interest | | | | | | | \$0.00 | \$0.00 |
| 2001 Facility Debt Service | | | 208,852.00 | | | | \$208,852.00 | \$0.00 |
| Total 2000 Facility Debt & Interest | | | 208,852.00 | | | | \$208,852.00 | \$0.00 |
| 2100 Cost of Ownership | 1,900.00 | | 950.00 | | 1,614.00 | | \$4,464.00 | \$0.00 |
| 2102 Janitorial Services | 3,292.21 | | 3,292.21 | | 3,292.21 | | \$9,876.63 | \$0.00 |
| 2103 Fire Protection Services | | | 360.00 | | | | \$360.00 | \$0.00 |
| Total 2100 Cost of Ownership | 5,192.21 | | 4,602.21 | | 4,906.21 | | \$14,700.63 | \$0.00 |
| 2200 Facility Maintenance & Repair | 1,601.85 | | 2,112.93 | | 2,891.24 | | \$6,606.02 | \$0.00 |
| 2300 Utilities | | | | | | | \$0.00 | \$0.00 |
| 2301 Electricity Service | 3,166.84 | | 147.39 | | 3,806.43 | | \$7,120.66 | \$0.00 |
| 2302 Heating Fuel & Generator Fuel | 1,120.64 | | 3,111.71 | | 1,774.52 | | \$6,006.87 | \$0.00 |
| 2303 Water & sewer Service | 737.97 | | 817.06 | | 1,077.66 | | \$2,632.69 | \$0.00 |
| 2304 Trash Service | 829.91 | | 878.87 | | 805.42 | | \$2,514.20 | \$0.00 |
| 2305 HOA Fees | 300.00 | | | | | | \$300.00 | \$0.00 |
| Total 2300 Utilities | 6,155.36 | | 4,955.03 | | 7,464.03 | | \$18,574.42 | \$0.00 |
| Total E - II. Total Facility Expense | 12,949.42 | 38,850.00 | 220,522.17 | 38,850.00 | 15,261.48 | 38,850.00 | \$248,733.07 | \$116,550.00 |
| E - III. Total Vehicle Expense | | 33,333.33 | | 33,333.33 | | 33,333.33 | \$0.00 | \$99,999.99 |
| 3000 Ambulance Expenses | 16,428.48 | | 23,167.01 | | 12,126.89 | | \$51,722.38 | \$0.00 |
| 3100 Support Apparatus | 1,837.69 | | 848.89 | | 874.51 | | \$3,561.09 | \$0.00 |
| Total E - III. Total Vehicle Expense | 18,266.17 | 33,333.33 | 24,015.90 | 33,333.33 | 13,001.40 | 33,333.33 | \$55,283.47 | \$99,999.99 |
| E - IV. Total Equipment Expenses | | 4,854.17 | | 4,854.17 | | 4,854.17 | \$0.00 | \$14,562.51 |



Budget vs. Actuals: Budget_FY25_P&L - FY25 P&L

| | JAN 202 | 5 | FEB 20 | 25 | MAR 2025 | | TOTAL | |
|---|-----------|-----------|-----------|-----------|-----------|-----------|-------------|--------------|
| | ACTUAL | BUDGET | ACTUAL | BUDGET | ACTUAL | BUDGET | ACTUAL | BUDGET |
| 4000 Medical Equipment Maintenance | | | | | 6.96 | | \$6.96 | \$0.00 |
| 4100 Non-Medical Equipment Expenses | 61.93 | | 6,771.35 | | 2,262.00 | | \$9,095.28 | \$0.00 |
| 4101 Radio Tower Fee | 500.00 | | | | | | \$500.00 | \$0.00 |
| 4102 Communications Equipment Maintenance | 28.94 | | | | | | \$28.94 | \$0.00 |
| 4103 Postage Machine Lease | | | | | 195.00 | | \$195.00 | \$0.00 |
| Total 4100 Non-Medical Equipment Expenses | 590.87 | | 6,771.35 | | 2,457.00 | | \$9,819.22 | \$0.00 |
| Total E - IV. Total Equipment Expenses | 590.87 | 4,854.17 | 6,771.35 | 4,854.17 | 2,463.96 | 4,854.17 | \$9,826.18 | \$14,562.51 |
| E - V. Supplies & Material Cost | | 23,854.17 | | 23,854.17 | | 23,854.17 | \$0.00 | \$71,562.51 |
| 5000 Medical Supply Expenses | 14,533.42 | | 18,332.58 | | 14,324.34 | | \$47,190.34 | \$0.00 |
| 5300 Employee Supplies | 1,193.26 | | 2,280.15 | | 2,103.70 | | \$5,577.11 | \$0.00 |
| 5400 General Supplies | | | | | | | \$0.00 | \$0.00 |
| 5401 Office supplies | 252.84 | | 270.63 | | 169.48 | | \$692.95 | \$0.00 |
| 5402 Facility Supplies | 752.78 | | 779.91 | | 851.25 | | \$2,383.94 | \$0.00 |
| Total 5400 General Supplies | 1,005.62 | | 1,050.54 | | 1,020.73 | | \$3,076.89 | \$0.00 |
| Total E - V. Supplies & Material Cost | 16,732.30 | 23,854.17 | 21,663.27 | 23,854.17 | 17,448.77 | 23,854.17 | \$55,844.34 | \$71,562.51 |
| E - VI. Administration Expenses | | 42,312.50 | | 42,312.50 | | 42,312.50 | \$0.00 | \$126,937.50 |
| 6000 Medical Waste Processing | | | | | | | \$0.00 | \$0.00 |
| 6001 Medical Waste Disposal | 76.67 | | 76.67 | | 76.67 | | \$230.01 | \$0.00 |
| Total 6000 Medical Waste Processing | 76.67 | | 76.67 | | 76.67 | | \$230.01 | \$0.00 |
| 6010 Computer & IT Programs | | | | | | | \$0.00 | \$0.00 |
| 6011 Accounting Software | 387.49 | | 377.50 | | 680.00 | | \$1,444.99 | \$0.00 |
| 6012 Patient Care Report Software | | | 9,530.55 | | | | \$9,530.55 | \$0.00 |
| 6013 Administrative Software | 1,162.94 | | 1,178.78 | | 1,333.14 | | \$3,674.86 | \$0.00 |
| 6014 Operational Management Software | 5,185.77 | | 1,225.64 | | 2,448.12 | | \$8,859.53 | \$0.00 |
| 6015 Website Management | 4,601.49 | | 275.88 | | 275.88 | | \$5,153.25 | \$0.00 |
| 6016 IT Support Services | 3,255.00 | | 3,405.00 | | 3,405.00 | | \$10,065.00 | \$0.00 |
| Total 6010 Computer & IT Programs | 14,592.69 | | 15,993.35 | | 8,142.14 | | \$38,728.18 | \$0.00 |
| 6020 Internet & Telephone | 420.00 | | | | 420.00 | | \$840.00 | \$0.00 |
| 6021 Facility Internet Service | 1,379.16 | | 1,692.00 | | 1,282.01 | | \$4,353.17 | \$0.00 |
| 6022 VOIP Phone System | 1,159.82 | | 678.88 | | 769.88 | | \$2,608.58 | \$0.00 |
| 6023 Cellular & Data Service | 1,320.21 | | 1,330.01 | | 1,369.31 | | \$4,019.53 | \$0.00 |
| Total 6020 Internet & Telephone | 4,279.19 | | 3,700.89 | | 3,841.20 | | \$11,821.28 | \$0.00 |
| 6030 Revenue Collection Expensses | | | | | | | \$0.00 | \$0.00 |
| 6031 Billing Service Fees | 12,204.95 | | 11,031.94 | | 11,253.84 | | \$34,490.73 | \$0.00 |



Budget vs. Actuals: Budget_FY25_P&L - FY25 P&L

| | JAN 2025 | 5 | FEB 202 | 25 | MAR 202 | 25 | TOTAL | |
|--|-----------|--------|-----------|--------|-----------|--------|-------------|--------|
| | ACTUAL | BUDGET | ACTUAL | BUDGET | ACTUAL | BUDGET | ACTUAL | BUDGET |
| 6032 Credit Card Collection Fees | 1,288.78 | | 77.13 | | 32.61 | | \$1,398.52 | \$0.00 |
| 6032.5 QuickBooks Payments Fees | 352.27 | | 199.70 | | 552.68 | | \$1,104.65 | \$0.00 |
| Total 6032 Credit Card Collection Fees | 1,641.05 | | 276.83 | | 585.29 | | \$2,503.17 | \$0.00 |
| Total 6030 Revenue Collection Expensses | 13,846.00 | | 11,308.77 | | 11,839.13 | | \$36,993.90 | \$0.00 |
| 6050 Financial & Accounting Services | | | | | | | \$0.00 | \$0.00 |
| 6051 Payroll Processing | 1,724.50 | | 896.00 | | 882.00 | | \$3,502.50 | \$0.00 |
| 6054 Bank Fees | 56.68 | | 141.10 | | 100.43 | | \$298.21 | \$0.00 |
| 6055 Credit Card Finance Charges | 2.60 | | 2.60 | | 46.78 | | \$51.98 | \$0.00 |
| 6056 Procurement Fees | | | | | 110.00 | | \$110.00 | \$0.00 |
| Total 6050 Financial & Accounting Services | 1,783.78 | | 1,039.70 | | 1,139.21 | | \$3,962.69 | \$0.00 |
| 6060 Administrative Office Expenses | | | | | | | \$0.00 | \$0.00 |
| 6061 Postage & Shipping | | | | | 100.00 | | \$100.00 | \$0.00 |
| 6067 Other Administrative Expenses | 152.88 | | | | 248.00 | | \$400.88 | \$0.00 |
| Total 6060 Administrative Office Expenses | 152.88 | | | | 348.00 | | \$500.88 | \$0.00 |
| 6070 Human Resources | | | 1,405.00 | | | | \$1,405.00 | \$0.00 |
| 6071 HR Compliance Services | | | 5,488.00 | | | | \$5,488.00 | \$0.00 |
| 6072 HRA Administrative Fees | 196.00 | | | | | | \$196.00 | \$0.00 |
| Total 6070 Human Resources | 196.00 | | 6,893.00 | | | | \$7,089.00 | \$0.00 |
| 6080 Employee Education & Training | 596.00 | | 710.00 | | 214.95 | | \$1,520.95 | \$0.00 |
| 6090 Employee Engagement | | | | | | | \$0.00 | \$0.00 |
| 6091 Television Services | 414.95 | | 414.95 | | 414.95 | | \$1,244.85 | \$0.00 |
| 6092 Awards | 1,782.26 | | | | | | \$1,782.26 | \$0.00 |
| 6093 Employee Ceremony | 385.85 | | 1,264.00 | | | | \$1,649.85 | \$0.00 |
| 6098 Employee Fund - Snack and Soda | 104.46 | | 52.85 | | -183.38 | | \$ -26.07 | \$0.00 |
| Total 6090 Employee Engagement | 2,687.52 | | 1,731.80 | | 231.57 | | \$4,650.89 | \$0.00 |
| 6100 Business Expenses | | | | | | | \$0.00 | \$0.00 |
| 6101 Business Travel | | | 456.55 | | 1,543.28 | | \$1,999.83 | \$0.00 |
| 6102 Food & Drink | | | 67.19 | | 418.01 | | \$485.20 | \$0.00 |
| Total 6100 Business Expenses | | | 523.74 | | 1,961.29 | | \$2,485.03 | \$0.00 |
| 6110 Memberships & Subscriptions | | | | | | | \$0.00 | \$0.00 |
| 6111 Association Memberships | | | 1,100.00 | | | | \$1,100.00 | \$0.00 |
| 6112 Publications | | | 115.28 | | | | \$115.28 | \$0.00 |
| Total 6110 Memberships & Subscriptions | | | 1,215.28 | | | | \$1,215.28 | \$0.00 |



Budget vs. Actuals: Budget_FY25_P&L - FY25 P&L

| | JAN 20 | 25 | FEB 2 | 025 | MAR 2 | 2025 | TOT | AL |
|--|----------------|--------------|--------------|--------------|--------------|--------------|----------------|----------------|
| | ACTUAL | BUDGET | ACTUAL | BUDGET | ACTUAL | BUDGET | ACTUAL | BUDGET |
| 6120 Refunds & Replacements | 48.13 | | | | | | \$48.13 | \$0.00 |
| 6130 Board of Directors Expenses | | | | | | | \$0.00 | \$0.00 |
| 6132 Board Meeting Expenses | | | | | 800.00 | | \$800.00 | \$0.00 |
| 6135 Board Member Uniforms | | | | | 450.00 | | \$450.00 | \$0.00 |
| Total 6130 Board of Directors Expenses | | | | | 1,250.00 | | \$1,250.00 | \$0.00 |
| Total E - VI. Administration Expenses | 38,258.86 | 42,312.50 | 43,193.20 | 42,312.50 | 29,044.16 | 42,312.50 | \$110,496.22 | \$126,937.50 |
| E - VII. Training Center Expenses | | 9,680.00 | | 9,680.00 | | 9,680.00 | \$0.00 | \$29,040.00 |
| 7000 Course Cost | | | | | 104.00 | | \$104.00 | \$0.00 |
| 7001 CPR, First Aid, BLS | 168.00 | | 1,500.00 | | 385.90 | | \$2,053.90 | \$0.00 |
| 7003 AHA & NAEMT Programs | 455.00 | | 300.00 | | 428.00 | | \$1,183.00 | \$0.00 |
| Total 7000 Course Cost | 623.00 | | 1,800.00 | | 917.90 | | \$3,340.90 | \$0.00 |
| 7100 EMT Basic Program | 1,666.98 | | 600.00 | | | | \$2,266.98 | \$0.00 |
| 7200 Paramedic Program | 20,419.56 | | | | 418.87 | | \$20,838.43 | \$0.00 |
| 7300 Education & Training Center Equipment | | | | | | | \$0.00 | \$0.00 |
| 7302 Manikin Repair | 238.27 | | 11.96 | | | | \$250.23 | \$0.00 |
| 7304 Training Center Supplies | 36.98 | | 124.18 | | 22.99 | | \$184.15 | \$0.00 |
| Total 7300 Education & Training Center Equipment | 275.25 | | 136.14 | | 22.99 | | \$434.38 | \$0.00 |
| 7400 Training Center Administrative Expenses | | | | | 104.00 | | \$104.00 | \$0.00 |
| 7401 Training Center Food & Beverage | 134.85 | | 69.11 | | | | \$203.96 | \$0.00 |
| 7402 Student Registration Fees | | | 33.00 | | 42.70 | | \$75.70 | \$0.00 |
| 7403 Training Center Software | 399.78 | | | | | | \$399.78 | \$0.00 |
| 7406 Training Center Conference | | | 600.00 | | | | \$600.00 | \$0.00 |
| 7408 Instructor Training & Cerification | 10.00 | | 401.20 | | 25.00 | | \$436.20 | \$0.00 |
| Total 7400 Training Center Administrative Expenses | 544.63 | | 1,103.31 | | 171.70 | | \$1,819.64 | \$0.00 |
| Total E - VII. Training Center Expenses | 23,529.42 | 9,680.00 | 3,639.45 | 9,680.00 | 1,531.46 | 9,680.00 | \$28,700.33 | \$29,040.00 |
| Purchases | | | | | 69.04 | | \$69.04 | \$0.00 |
| Total Expenditures | \$678,030.68 | \$594,717.50 | \$722,081.16 | \$594,717.50 | \$463,878.66 | \$594,717.50 | \$1,863,990.50 | \$1,784,152.50 |
| NET OPERATING REVENUE | \$1,328,699.94 | \$12,449.17 | \$17,205.49 | \$12,449.17 | \$15,925.95 | \$12,449.17 | \$1,361,831.38 | \$37,347.51 |
| Other Revenue | | | | | | | | |
| Other income | | | | | | | \$0.00 | \$0.00 |
| Insurance claims | | | 780.00 | | | | \$780.00 | \$0.00 |
| Total Other income | | | 780.00 | | | | \$780.00 | \$0.00 |
| Total Other Revenue | \$0.00 | \$0.00 | \$780.00 | \$0.00 | \$0.00 | \$0.00 | \$780.00 | \$0.00 |



Budget vs. Actuals: Budget_FY25_P&L - FY25 P&L

| | JAN 2025 | | FEB 2025 | | MAR 2025 | | TOTAL | |
|-----------------------------------|----------------|---------------|---------------|---------------|-------------|---------------|----------------|----------------|
| | ACTUAL | BUDGET | ACTUAL | BUDGET | ACTUAL | BUDGET | ACTUAL | BUDGET |
| Other Expenditures | | | | | | | | |
| Capital | | | | | | | \$0.00 | \$0.00 |
| C-I. Ambulance Purchase | | 27,500.00 | | 27,500.00 | | 27,500.00 | \$0.00 | \$82,500.00 |
| C-II. Facility Communications | 147,456.55 | 14,458.33 | | 14,458.33 | | 14,458.33 | \$147,456.55 | \$43,374.99 |
| C-III. Medical Equipment Warranty | | 4,708.33 | 55,188.00 | 4,708.33 | | 4,708.33 | \$55,188.00 | \$14,124.99 |
| Total Capital | 147,456.55 | 46,666.66 | 55,188.00 | 46,666.66 | | 46,666.66 | \$202,644.55 | \$139,999.98 |
| Total Other Expenditures | \$147,456.55 | \$46,666.66 | \$55,188.00 | \$46,666.66 | \$0.00 | \$46,666.66 | \$202,644.55 | \$139,999.98 |
| NET OTHER REVENUE | \$ -147,456.55 | \$ -46,666.66 | \$ -54,408.00 | \$ -46,666.66 | \$0.00 | \$ -46,666.66 | \$ -201,864.55 | \$ -139,999.98 |
| NET REVENUE | \$1,181,243.39 | \$ -34,217.49 | \$ -37,202.51 | \$ -34,217.49 | \$15,925.95 | \$ -34,217.49 | \$1,159,966.83 | \$ -102,652.47 |