

Johnson County
Ambulance District
500 E. Young Ave.
Warrensburg, Mo 64093
Office: 660.747.5735



Dustin Gamblin
EMS Chief
Email: dgamblin@jocoamb.com
Office: 660.362.1621
www.jocoamb.com

AFG Grant Award – Lucas Device

In late 2024, we submitted two grant applications under FEMA's Assistance to Firefighters Grant (AFG) program - one for a new ambulance and one for six LUCAS devices.

We received notification yesterday that we have been awarded the grant for the six LUCAS devices. The approved funding amount is \$101,181.81.

As a condition of the award, we are required to provide a 10% share, which amounts to \$10,118.19.

The application was submitted using Stryker's 2024 pricing. Since then, Stryker has updated pricing and is expected to increase cost again soon.

2025	Price	Total	2024	Price	Total
Lucas 3 v3.1	\$18,851.56	\$113,109.36	Lucas 3 v3.1	\$18,213.65	\$109,281.90
Lucas Power Supply	\$463.19	\$2,779.14	Lucas Power Supply	\$447.72	\$2,686.32
Lucas Battery	\$870.87	\$5,225.22	Lucas Battery	\$841.75	\$5,050.50
		\$121,113.72			\$117,018.72

In addition, we are eligible for a trade-in credit of \$7,500.00 for 3 Ferno Power cots that are no longer in service.

Request for Approval

We are seeking approval to proceed with the purchase of six Lucas Devices, power supplies, and batteries from Stryker at a cost not to exceed \$121,113.72. With AFG reimbursement of \$101,181.81, trade in allowance of \$7,500 the District maximum net cost will be \$12,431.91.

Award Letter

U.S. Department of Homeland Security
Washington, D.C. 20472

Effective date: 09/20/2025



Nick McDaniels
JOHNSON COUNTY AMBULANCE DISTRICT
500 E YOUNG AVE
WARRENSBURG, MO 64093

EMW-2024-FG-00966

Dear Nick McDaniels,

Congratulations on behalf of the Department of Homeland Security. Your application submitted for the Fiscal Year (FY) 2024 Assistance to Firefighters Grant (FG) Grant funding opportunity has been approved in the amount of \$101,181.81 in Federal funding. As a condition of this grant, you are required to contribute non-Federal funds equal to or greater than 10.0% of the Federal funds awarded, or \$10,118.19 for a total approved budget of \$111,300.00. Please see the FY 2024 FG Notice of Funding Opportunity for information on how to meet this cost share requirement.

Before you request and receive any of the Federal funds awarded to you, you must establish acceptance of the award through the FEMA Grants Outcomes (FEMA GO) system. By accepting this award, you acknowledge that the terms of the following documents are incorporated into the terms of your award:

- Summary Award Memo - included in this document
- Agreement Articles - included in this document
- Obligating Document - included in this document
- 2024 FG Notice of Funding Opportunity (NOFO) - incorporated by reference

Please make sure you read, understand, and maintain a copy of these documents in your official file for this award.

Sincerely,

A handwritten signature in blue ink, appearing to read "Stacey Street", is placed above the typed name.

Stacey Street
Deputy Assistant Administrator
Grants Program Directorate

Summary Award Memo

Program: Fiscal Year 2024 Assistance to Firefighters Grant
Recipient: JOHNSON COUNTY AMBULANCE DISTRICT
UEI-EFT: LYHPTLRTRFA4
Award number: EMW-2024-FG-00966

Summary description of award

The purpose of the Assistance to Firefighters Grant program is to protect the health and safety of the public and firefighting personnel against fire and fire-related hazards. After careful consideration, FEMA has determined that the recipient's project or projects submitted as part of the recipient's application and detailed in the project narrative as well as the request details section of the application - including budget information - was consistent with the Assistance to Firefighters Grant Program's purpose and was worthy of award.

Except as otherwise approved as noted in this award, the information you provided in your application for Fiscal Year (FY) 2024 Assistance to Firefighters Grant funding is incorporated into the terms and conditions of this award. This includes any documents submitted as part of the application.

Amount awarded table

The amount of the award is detailed in the attached Obligating Document for Award.

The following are the budgeted estimates for object classes for this award (including Federal share plus your cost share, if applicable):

Object Class	Total
Personnel	\$0.00
Fringe benefits	\$0.00
Travel	\$0.00
Equipment	\$109,800.00
Supplies	\$0.00
Contractual	\$1,500.00
Construction	\$0.00
Other	\$0.00
Indirect charges	\$0.00
Federal	\$101,181.81
Non-federal	\$10,118.19
Total	\$111,300.00
Program Income	\$0.00

Approved scope of work

After review of your application, FEMA has approved the below scope of work. Justifications are provided for any differences between the scope of work in the original application and the approved scope of work under this award. You must submit scope or budget revision requests for FEMA's prior approval, via an amendment request, as appropriate per 2 C.F.R. § 200.308 and the FY2024 FG NOFO.

Approved request details:

Equipment

Automatic Chest Compression Device (CPR)

DESCRIPTION

Lucas Devices for autmoated CPR with external power supply and rechargable battery. This also includes a service contract for each device.

	QUANTITY	UNIT PRICE	TOTAL	BUDGET CLASS
Cost 1	6	\$18,300.00	\$109,800.00	Equipment

CHANGE FROM APPLICATION

Unit price from \$23,162.75 to \$18,300.00

JUSTIFICATION

The award reflects a reduction from the amount requested in the application. Cost requested for CPR Devices exceeds the average price range calculated from market research and prior awards for the same item.

Grant writer fee

Grant writer fee

DESCRIPTION

Grant writing assistance

QUANTITY	UNIT PRICE	TOTAL
1	\$1,500.00	\$1,500.00

BUDGET CLASS

Contractual

Obligating document

1. Agreement No. EMW-2024-FG-00966	2. Amendment No. N/A	3. Recipient No. 113647024	4. Type of Action AWARD	5. Control No. WX02143N2025T		
6. Recipient Name and Address JOHNSON COUNTY AMBULANCE DISTRICT 500 E YOUNG AVE WARRENSBURG, MO 64093		7. Issuing FEMA Office and Address Grant Programs Directorate 500 C Street, S.W. Washington DC, 20528-7000 1-866-927-5646		8. Payment Office and Address FEMA, Financial Services Branch 500 C Street, S.W., Room 723 Washington DC, 20742		
9. Name of Recipient Project Officer Nick McDaniels		9a. Phone No. 6603621626	10. Name of FEMA Project Coordinator Assistance to Firefighters Grant Program		10a. Phone No. 1-866-274-0960	
11. Effective Date of This Action 09/20/2025	12. Method of Payment OTHER - FEMA GO	13. Assistance Arrangement COST SHARING		14. Performance Period 09/27/2025 to 09/26/2027 Budget Period 09/27/2025 to 09/26/2027		
15. Description of Action a. (Indicate funding data for awards or financial changes)						
Program Name Abbreviation	Assistance Listing No.	Accounting Data (ACCS Code)	Prior Total Award	Amount Awarded This Action + or (-)	Current Total Award	Cumulative Non-Federal Commitment
FG	97.044	2025-FF-GB01 - P410-xxxx-4101-D	\$0.00	\$101,181.81	\$101,181.81	\$10,118.19
Totals			\$0.00	\$101,181.81	\$101,181.81	\$10,118.19
b. To describe changes other than funding data or financial changes, attach schedule and check here: N/A						
16. FOR NON-DISASTER PROGRAMS: RECIPIENT IS REQUIRED TO SIGN AND RETURN THREE (3) COPIES OF THIS DOCUMENT TO FEMA (See Block 7 for address) This field is not applicable for digitally signed grant agreements						

17. RECIPIENT SIGNATORY OFFICIAL (Name and Title)	DATE
18. FEMA SIGNATORY OFFICIAL (Name and Title)	DATE
Stacey Street, Deputy Assistant Administrator Grants Program Directorate	09/20/2025



Johnson County | LUCAS | Sept 25

Quote Number: 11186280

Version: 1

Prepared For: JOHNSON COUNTY AMB DISTRICT

Attn:

Quote Date: 09/25/2025

Expiration Date: 10/15/2025

Remit to:

Rep:

Email:

Phone Number:

Stryker Sales, LLC

21343 NETWORK PLACE

CHICAGO IL 60673-1213

USA

Cade Cintorino

cade.cintorino@stryker.com

Delivery Address		Sold To - Shipping		Bill To Account	
Name:	JOHNSON COUNTY AMB DISTRICT	Name:	JOHNSON COUNTY AMB DISTRICT	Name:	JOHNSON COUNTY AMB DISTRICT
Account #:	20043434	Account #:	20043434	Account #:	20192351
Address:	500 E YOUNG AVE	Address:	500 E YOUNG AVE	Address:	POBox 48
	WARRENSBURG		WARRENSBURG		WARRENSBURG
	Missouri 64093-1200		Missouri 64093-1200		Missouri 64093-0048

Equipment Products:

#	Product	Description	Qty	Sell Price	Total
1.0	99576-000063	LUCAS 3, v3.1 Chest Compression System, Includes Hard Shell Case, Slim Back Plate, (2) Patient Straps, (1) Stabilization Strap, (2) Suction Cups, (1) Rechargeable Battery and Instructions for use With Each Device	6	\$18,851.56	\$113,109.36
2.0	11576-000071	LUCAS External Power Supply	6	\$463.19	\$2,779.14
3.0	11576-000080	LUCAS 3 Battery - Dark Grey - Rechargeable LiPo	6	\$870.87	\$5,225.22
Equipment Total:					\$121,113.72

Trade In Credit:

Product	Description	Qty	Credit Ea.	Total Credit
TR-FPCOT-LUC3	TRADE-IN-FERNO POWER COT TOWARDS PURCHASE OF LUCAS 3.1	6	-\$2,500.00	-\$15,000.00

Price Totals:

Estimated Sales Tax (0.000%):	\$0.00
Shipping and Handling:	\$1,734.00
Grand Total:	\$107,847.72



Johnson County | LUCAS | Sept 25

Quote Number: 11186280

Remit to:

Stryker Sales, LLC
21343 NETWORK PLACE
CHICAGO IL 60673-1213
USA

Version: 1

Prepared For: JOHNSON COUNTY AMB DISTRICT

Attn:

Rep:

Cade Cintorino

Email:

cade.cintorino@stryker.com

Phone Number:

Quote Date: 09/25/2025

Expiration Date: 10/15/2025

Comments:

Quote Includes:
6x LUCAS, Chargers, and extra batteries
6x Ferno Trade-Ins

*Price increase coming on Oct. 1, 2025

Prices: In effect for 30 days

Terms: Net 30 Days

Shipping & Handling Includes:

Standard freight, special packaging, semi rigging cranes, labor & delivery of equipment to final location, removal of all packaging, pre-delivery site check, education/training

Terms and Conditions:

Deal Consummation: This is a quote and not a commitment. This quote is subject to final credit, pricing, and documentation approval. Legal documentation must be signed before your equipment can be delivered. Documentation will be provided upon completion of our review process and your selection of a payment schedule. Confidentiality Notice: Recipient will not disclose to any third party the terms of this quote or any other information, including any pricing or discounts, offered to be provided by Stryker to Recipient in connection with this quote, without Stryker's prior written approval, except as may be requested by law or by lawful order of any applicable government agency. A copy of Stryker Medical's terms and conditions can be found at https://techweb.stryker.com/Terms_Conditions/index.html.