

Johnson County
Ambulance District
500 E. Young Ave.
Warrensburg, Mo 64093
Office: 660.747.5735



Dustin Gamblin
EMS Chief
Email: dgamblin@jocoamb.com
Office: 660.362.1621
www.jocoamb.com

Capital Expenditure Approval

2026 Ford Explorer

The purchase of this vehicle was identified through the District's long-term capital planning process and was included in the approved 2026 budget. This vehicle will support ongoing operational needs, improve fleet reliability, and maintain service delivery expectations. This purchase will enhance fleet readiness by replacing a 2013 Chevrolet Tahoe with more than 161,000 miles, reducing maintenance costs and improving overall dependability.

Vehicle Specifications

2026 Ford Explorer - Active Trim
2.3L I-4 EcoBoost Engine
All Wheel Drive

The replacement of this vehicle aligns with the District's fleet replacement plan and long-term capital strategy. This purchase is included in the 2026 Capital Budget and requires no budget amendment.

Vehicle Purchase Quotes

Warrensburg Ford - \$38,069
Joe Machens Ford - \$38,283

Vehicle Upfitting

Upfitting will include the purchase of emergency warning lights, sirens, tablet mounts, and installation labor cost.

Upfitting Quotes

Microman Industries \$12,040.19
NRoute \$13,795.01
American Response Vehicles - No quote returned

Financial Impact

Vehicle Purchase (Joe Machens Ford): \$38,069
Upfitting (Microman Industries): \$12,040.19
Total Project Cost: \$50,109.19
Funding Source: 2026 Capital Budget - Vehicle & Fleet Assets
Budget Amendment Required: None

Recommendation

I recommend approval of the purchase of the 2026 Ford Explorer from Warrensburg Ford and vehicle upfitting by Microman Industries, for a total cost not to exceed \$50,109.19.



Preview Order R263 - K8D - Active 4WD: Order Summary Time of Preview: 03/21/2026 15:00:27 Receipt: 3/21/2026

Dealership Name: Warrensburg Ford

Sales Code : F53475

Dealer Rep.	Ronal Reed	Type	Fleet	Vehicle Line	Explorer	Order Code	R263
Customer Name	JOJO EMS	Priority Code	F3	Model Year	2026	Price Level	645

DESCRIPTION	MSRP	DESCRIPTION	MSRP
K8D0 EXPLORER ACTIVE 100A 4WD	\$40465	18" SILVER PAINTED ALUM WHLS	\$0
.119 INCH WHEELBASE	\$0	PRICE CONCESSION INDICATOR	\$0
TOTAL BASE VEHICLE	\$40465	REMARKS TRAILER	\$0
SPACE WHITE METALLIC	\$0	4-WAY MANUAL PASSENGER SEAT	\$0
CLOTH TRIMMED SEATS	\$0	INFLATOR KIT-DELETE SPARE TIRE	\$0
SPACE GRAY INTERIOR	\$0	FORD CONNECTIVITY -1YR TRIAL	\$0
EQUIPMENT GROUP 100A	\$0	SPECIAL FLEET ACCOUNT CREDIT	\$0
.2.3L ECOBOOST I-4 ENGINE	\$0	FUEL CHARGE	\$0
.10-SPEED AUTO TRANSMISSION	\$0	PRICED DORA	\$0
.P255/65R18 A/S BSW TIRES	\$0	ADVERTISING ASSESSMENT	\$0
JOB #2 ORDER	\$0	DESTINATION & DELIVERY	\$1795
POWER MIRROR/BLIND SPOT/HEATED	\$0		

TOTAL BASE AND OPTIONS		MSRP	\$42260
DISCOUNTS		NA	
TOTAL			\$42260

*SALE PRICE
\$38,069 OTD*

ORDERING FIN: QB670 END USER FIN: QB670

INCENTIVES DISCOUNTS:
 Acc. Code ID :10 Contract/Ref # :19-789T Bid Date :06/24/25State : MO \$-2100.00

Customer Name:	Customer Email:
Customer Address:	Customer Phone:
<hr/> Customer Signature Date	
<i>This order has not been submitted to the order bank.</i> <i>This is not an invoice.</i>	

JOE MACHENS FORD LINCOLN

1911 W. Worley • Columbia, MO 65203 • (573) 445-4411 • (800) 745-4454 • www.machens.com

March 6th, 2026

State Contract # MC250182007

Fleet Order

Subject: Joe Machens Proposal on a **2026 Ford Explorer, 4 Wheel Drive**

To: Whom it May Concern;

As per the requested quote on a 2026 Ford Explorer, Joe Machens Ford proposes the following. The Ford Explorer includes the factory standard options and the State Contract options as listed below. This proposed unit also has other options as noted below.

Price – Dealer Code – Option, Included Equipment

\$38,283 – K8D – 2026 Ford Explorer (K8D)

Active Trim (K8D)

2.3L I-4 EcoBoost Engine (99H / 44T)

Automatic Transmission

198" Length / 119" Wheelbase

Intelligent Four Wheel Drive

4-Wheel ABS

Tire tools & jack

Mfr. Std. Transfer Case

Power Steering

Power Windows, Locks & Mirrors

Mfr. Std. Air Bags

Mfr. Std. Heating and Air Conditioning

Mfr. Std. Radio

Mfr. Std. Front and Rear Floor Mats

Blind Spot Warning

Bluetooth Connectivity

Full Floor Console

All Season Tires with compact spare

Remote Keyless Entry with 2 Keys

Privacy Glass

Daytime Running Lights

~~6 Passenger (2nd row captain seats)~~

Electric Rear Window Defroster

Tow Hitch

Speed Control and Tilt Wheel

Cloth Front and Rear Seats (8H)

Optional equipment (Price – Dealer Code – Option) (Incl in Total below):

\$160 – 16A – All Weather Floor Mats

\$550 – PTS – Remote Start

\$0 – 572 – 2nd Row Bench Seat

\$0 – YZ – Exterior Color: Carbonized Gray

\$0 – 8H – Interior Color: Space Gray

\$200 – DEL – Delivery per vehicle...or...**\$0** – Customer Pick up

Total

\$39,193 (2026 Ford Explorer 4x4, Active) (Ordering is open!)

Other Options to Consider (add to Total above if desired):

\$450 – PTS – 3rd set of keys

\$220 – PTS – Cargo Area All Weather Mat

\$3,360- 68A – Active Comfort Package to include... Remote Start, LED Fog Lamps, Heated Steering Wheel, 8-Way Passenger Seat

Joe Machens Ford appreciates your business, and we look forward to servicing your needs in the future. Any questions should be directed to Braden Schlueter, Fleet Department Manager.

Thanks,



Braden Schlueter, Fleet Manager, Joe Machens Ford, 573-777-1089, bschlueter@machens.com



Quote



Date: 02/08/2026
 Quote No.: 20262022
 Salesperson: CS

MicroMan Industries LLC

18400 E Lexington Rd
 Independence, Mo 64058
 816-985-8027
 www.micromanindustries.com
 sales@micromanindustries.com

Bill To:

Johnson County Ambulance District
 263 SE State Route Business 13 Highway
 Warrensburg, MO 64093

Qty	Item	Description	Unit Price	Total
1	ENGSA5201	Sound Off bluePrint 500 Series Control Panel, 200w	\$938.85	\$938.85
1	ENGCP15002	Sound Off bluePrint 500 Series Handheld Controller	\$176.00	\$176.00
1	ENGLNVH018	Sound Off bluePrint 500 Series Link Harness, Explorer, Expedition	\$231.00	\$231.00
1	ENFWB01EJZ	Sound Off nForce Visor Light, 6 Module, Red/White-Blue/White, 2025+ Ford Explorer/PIU	\$978.45	\$978.45
1	ENFWB01P3B	Sound Off nForce Rear Visor Light, 6 Module, Red/Amber-Blue/Amber, 2025+ Ford Explorer/PIU	\$978.45	\$978.45
2	EMPS80082-D	Sound Off mPower Dual Color, Red/White, Stud Mount, 3-Wire, Side windows, front grille	\$149.60	\$299.20
2	EMPS80082-E	Sound Off mPower Dual Color, Blue/White, Stud Mount, 3-Wire, Side windows, front grille	\$149.60	\$299.20
2	PMP2WSSSB	Sound Off Window Shroud, Single mPowers, Side Windows	\$25.00	\$50.00
1	EMPS800G3-D	Sound Off mPower, Dual Color, Red/White, Quick Mount, 3-Wire, Rear next to license plate	\$149.60	\$149.60
1	EMPS800G3-E	Sound Off mPower, Dual Color, Blue/White, Quick Mount, 3-Wire, Rear next to license plate	\$149.60	\$149.60
2	ETSS100J	Sound Off 100w Speaker, Composite	\$231.55	\$463.10
2	ETSSVBK01 -	Sound Off Speaker Bracket, 2020+ Interceptor, In Grille	\$37.89	\$75.78
1	ESLRL7316D	Sound Off SL Line Rocker Bar, Red/White, 72"	\$453.75	\$453.75
1	ESLRL7316E	Sound Off SL Line Rocker Bar, Blue/White, 72"	\$453.75	\$453.75

Qty	Item	Description	Unit Price	Total
2	PSLVBK01	Sound Off SL Line Rocker Bar Bracket Kit, 2020+ Explorer	\$25.00	\$50.00
1	500-0001	HiNT universal tablet mount for Ford Explorer	\$619.96	\$619.96
1	400-0006	HiNT Adjustable Tablet Holder with camlock	\$194.47	\$194.47
1	091-55-15-120T-GY	Kussmaul Super Auto Eject - Brake activated - Gray Cover	\$471.23	\$471.23
1	DLS-15	IOTA DLS-15 Battery Maintainer	\$237.58	\$237.58
1	IQ4	IOTA DLS-IQ4 Smart Adapter	\$45.00	\$45.00
1	CP-20-XPLR-F LR	Troy Rear Tilt Up Cargo Platform 2020+ Explorer	\$671.00	\$671.00
1	PDU-8S	D&R Power Distribution Unit, 100A Dual Feed for Siren/Light/Radio	\$379.00	\$379.00
1	MMSU-1	Magnetic Microphone Clip	\$36.00	\$36.00
1	NMO150450758	Larsen Tri-Band Antenna, Specific to Motorola APX8500	\$75.97	\$75.97
1	PROTECTION	Fuse Protection Components, 100amp breaker	\$125.00	\$125.00
1	SHOPSUPPLIES	Misc. Supplies, Wire, Connectors	\$150.00	\$150.00
1	Freight	Shipping & Freight Costs for Heavy Items	\$113.25	\$113.25
1	Labor- Flat Rate	Labor, Installation of above equipment and customer supplied radios into new Interceptor Utility	\$3,175.00	\$3,175.00

Total \$12,040.19

2025/6 Retail Explorer

Pricing is good for 30 days.

Thank you for your business.

**CELEBRATING 20 YEARS OF BUSINESS
2006-2026 THANK YOU!!!**



EMERGENCY VEHICLES

6102 North 23rd Street
Ozark, MO 65721

4177312900

www.nroutelc.com

QUOTE

E26-0221

2/18/2026

Johnson County Ambulance District MO
500 E Young Avenue
Warrensburg, MO 64093

SHIP TO:
Johnson County Ambulance District MO
500 E Young Avenue
Warrensburg, MO 64093

Item	Description	Qty	Cost	Total
	2026 Ford Explorer (Civilian)			
SOS-EMPS2STS4D	SoundOff Signal - mpower® 4' Fascia Light w/ Stud Mount, 18' hard wire w/ sync option, SAE Class 1 & CA Title 13, 9-32 Vdc, Black Housing, 12 LED, Dual Color - Red/White (Grill)	2	166.80	333.60T
SOS-EMPS2STS4F	SoundOff Signal - mpower® 4' Fascia Light w/ Stud Mount, 18' hard wire w/ sync option, SAE Class 1 & CA Title 13, 9-32 Vdc, Black Housing, 12 LED, Dual Color - Amber/White (Grill)	2	166.80	333.60T
SOS-ETSS100J	Sound Off Signal - 100J Series Composite Speaker w/ Universal Bail Bracket - 100 watt	2	267.30	534.60T
SOS-ETSSVBK01	SoundOff Signal - 100N/100J/100U Series Speaker Bracket (no drill) for Ford PI Utility 2020 - 2026. The vehicle can hold up to two kits (sold individually), Bumper Mount Center	1	43.40	43.40T
SOS-ESLRL6115E	SoundOff Signal - SL Running Light, 61' - 5 Module, Dual Color Blue/White	1	450.20	450.20T
SOS-ESLRL6115D	SoundOff Signal - SL Running Light, 61' - 5 Module, Dual Color Red/White	1	450.20	450.20T
SOS-PSLVBK01	SoundOff Signal - Mounting Kit for SL Running Light includes: Bracket, adaptor plate & Hardware Kit, Ford Explorer 2020-2023, Ford Police Interceptor Utility 2020-2026	2	37.90	75.80T
SOS-ENFWB01EJZ	SoundOff Signal - nFORCE Interior Lightbar Ford Explorer/PI Utility (2025) Split Front (DRV) D12 D12 D12 D12 D12 D12 (PAS) R_W R_W R_W B_W B_W B_W Accessories: PNFLBSPLT1 DSC w/ LIN Breakout Box (Included)	1	1,103.00	1,103.00T
SOS-ENGSA5201	SoundOff Signal - bluePRINT® 500 Series Remote Amplifier with Link, 10-16v, 200 Watt dual-tone	1	1,058.40	1,058.40T
SOS-ENGCP15001	SoundOff Signal - bluePRINT® Handheld Control Panel - 15 Programmable Buttons, ECE R10 Certified	1	246.20	246.20T
SOS-ENGLNVH018	SoundOff Signal - Vehicle Harness for bluePRINT® 500 with Link with 25' data cable for Ford F-150 2024-2025, Ford Police Interceptor / Explorer 2025	1	280.30	280.30T
SOS-ENGSYM001	Sound Off Signal - bluePRINT Sync Module w/ Antenna	1	344.80	344.80T
SOS-EMPS2STS4F	SoundOff Signal - mpower® 4' Fascia Light w/ Stud Mount, 18' hard wire w/ sync option, SAE Class 1 & CA Title 13, 9-32 Vdc, Black Housing, 12 LED, Dual Color - Amber/White (rear side window with shroud)	1	166.80	166.80T
SOS-EMPS2STS4D	SoundOff Signal - mpower® 4' Fascia Light w/ Stud Mount, 18' hard wire w/ sync option, SAE Class 1 & CA Title 13, 9-32 Vdc, Black Housing, 12 LED, Dual Color - Red/White (rear side window with shroud)	1	166.80	166.80T
SOS-PMP1WSDDDB	SoundOff Signal - Dual Window Shroud Kit for 3' Light w/ Stud Mount - Black	2	26.10	52.20T
SOS-ENFWB01P3B	SoundOff Signal - Ford Explorer/PI Utility (2025) Solid Rear (DRV) D12 D12 D12 D12 D12 D12 (PAS) R_A R_A R_A B_A B_A B_A Accessories: PNFLBSPLT1 DSC w/ LIN Breakout Box (Included)	1	1,107.40	1,107.40T
SOS-EMPS2QMS4F	SoundOff Signal - mpower® 4' Fascia Light w/ Quick Mount, 18' hard wire w/ sync option, SAE Class 1 & CA Title 13, 9-32 Vdc, Black Housing, 12 LED, Dual Color - Amber/White (licence plate)	1	166.80	166.80T
SOS-EMPS2QMS4D	SoundOff Signal - mpower® 4' Fascia Light w/ Quick Mount, 18' hard wire w/ sync option, SAE Class 1 & CA Title 13, 9-32 Vdc, Black Housing, 12 LED, Dual Color - Red/White (licence plate)	1	166.80	166.80T
NRTHARNESS	Vehicle Wiring Harness		195.00	195.00T
WES-500-0001	Westin - Tablet and Keyboard Mount With Underseat Base - Various Models	1	990.70	990.70T
WES-400-0006	Westin - Universal Tablet Holder for 7 in. x 13 in. Tablets	1	324.40	324.40T
TR-AC-MAG-MIC	Troy Products - Magnetic Mic	1	57.00	57.00T
KUSS-091-55-15-120...	Kussmaul - Super 15 Auto Eject, Trailer (GREY)	1	448.20	448.20T
MISCPARTS	Iota DLS 15, 15 amp converter/charger (amazon)	1	224.46	224.46T
MISCPARTS	IOTA Engineering IQ4 Smart Charger	1	32.19	32.19T
TOTAL				



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Item	Description	Qty	Cost	Total
TR-CP-20-XPLR-FLR	Troy Products - 2020+ Explorer Civilian cargo false floor designed to only work with the lightweight Eco Storage Box will not work with standard steel boxes. Pair with SB-20-XPLR-BKT. brackets.	1	652.00	652.00T
INSTALL SUPPLIES				
EG-080B	Circuit Breaker, Surface Mount, 80 Amp	1	34.20	34.20T
EG-7616B	Egis Mobile - TDR Series Dual Output Time Delay Relay (2x80 A), Bulk	1	160.70	160.70T
FUSE BLOCK 10	Bussmann Fuse Panel,10-Gang W/ Ground Pad	2	29.96	59.92T
LAR-NMOKHFUDQMAI	17' RG58A/U, QMA crimp connector installed	1	42.60	42.60T
LAR-NMO150/450/758	Larsen - Tri Band VHF, UHF, 800 MHz Motorola Style Antenna w/ spring	1	62.74	62.74T
				360.16
SHOPSUPPLY-MEDIUM	Wire, Connectors, Zip Ties, Tape, etc.	1	50.00	50.00T
FREIGHT	FREIGHT - Estimated	1	300.00	300.00
	Installation			
INEXTLIGHT	Install Exterior Warning Light - Grill	4	110.00	440.00
INSIRENSP	Install Siren Speaker	2	110.00	220.00
INSIDELIGHT	Install Side Facing Light - Running board lights	2	220.00	440.00
INFINTINT	Install Front Interior Mounted Light Bar	1	110.00	110.00
INBLUEPRINT	Install Sound Off Signal bluePRINT Lighting/Siren Control System	1	330.00	330.00
INMOBILEREMOTE	Install Remote Mount Mobile Radio - Standard Vehicle/No Headset *Customer supplied Radio, power cable and data cable*	1	440.00	440.00
INEXTSP	Install External Speaker *Customer supplied*	1	55.00	55.00
INCOMPUTERMT	Install Computer Mount	1	110.00	110.00
ININVERT	Install Power Inverter	1	110.00	110.00
INSPECIAL	Install Kussmaul Auto Eject recepticle	1	110.00	110.00
INSTORAGEBOX	Install Storage Box - rear floor replacement tray	1	165.00	165.00
INEXTLIGHT	Install Exterior Warning Light - rear side windows with shrouds	2	110.00	220.00
INREARINT	Install Rear Interior Mounted Light Bar	1	110.00	110.00
INEXTLIGHT	Install Exterior Warning Light - Licence plate	2	110.00	220.00
SUBJTOCHANGE	This estimate is based on the information given to us at the time of the estimate, and is subject to change. Additional services found to be needed or requested, while the vehicle is being upfitted, will be added to the invoice at the time of build completion.		0.00	0.00
	This estimate is valid for 60 days from the date of the estimate. If we do not receive approval of the estimate within the 60 day timeframe, we reserve the right to revise the estimate.			
	Sales Tax		0.00	0.00
TOTAL				\$13,795.01