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## Capital Expenditure Approval

### 2027 Ford Expedition

The purchase of this vehicle was identified through the District's long-term capital planning process and was included in the approved 2026 budget. This vehicle will support ongoing operational needs, improve reliability, and maintain service delivery expectations.

This purchase will enhance fleet readiness by allowing rotation of an existing vehicle to the Training Center and ensuring both on-duty response vehicles are standardized to the same platform, improving operational consistency, and equipment compatibility.

#### Vehicle Specifications

2027 Ford Expedition Max - Active Trim  
3.5L V6 EcoBoost Engine  
All Wheel Drive

The addition of this vehicle aligns with the District's fleet replacement plan and long-term capital strategy. This purchase is included in the 2026 Capital Budget and requires no budget amendment.

#### Vehicle Purchase Quotes

Warrensburg Ford - \$63,150  
Joe Machens Ford - \$64,062

#### Vehicle Upfitting

Upfitting will include emergency warning lights, sirens, tablet mounts, and associated installation labor.

#### Upfitting Quotes

Microman Industries \$23,384.74  
NRoute \$28,155.77  
American Response Vehicles - Not quote returned

#### Financial Impact

- Vehicle Purchase (Warrensburg Ford): \$63,150
- Upfitting (Microman Industries): \$23,384.74
- Total Project Cost: \$86,534.74
- Funding Source: 2026 Capital Budget - Vehicle & Fleet Assets
- Budget Amendment Required: None

#### Recommendation

I recommend approval of the purchase of the 2027 Ford Expedition Max from Warrensburg Ford and vehicle upfitting by Microman Industries, for a total of \$86,534.74.



Preview Order R264 - K1J 4x4 Active Max: Order Summary Time of Preview: 04/03/2026 15:25:46 Receipt: NA

Dealership Name: Warrensburg Ford

Sales Code : F53475

Dealer Rep.	Ronal Reed	Type	Fleet	Vehicle Line	Expedition	Order Code	R264
Customer Name	JOCO EMS	Priority Code	F4	Model Year	2027	Price Level	715

DESCRIPTION	MSRP	DESCRIPTION	MSRP
K1J0 EXPEDITION ACTIVE MAX 4X4	\$69600	CONN PKG:1YR INCL W/FORD APP	\$0
TOTAL BASE VEHICLE	\$69600	SECURE PKG:1 YR INCLUDED	\$0
OXFORD WHITE	\$0	PRICE CONCESSION INDICATOR	\$0
XL CLOTH CAPT CHAIR SEATS	\$0	REMARKS TRAILER	\$0
DARK GRAY	\$0	FRONT LICENSE PLATE BRACKET	\$0
EQUIPMENT GROUP 200A	\$0	SPECIAL DEALER ACCOUNT ADJUSTM	\$0
.3.5L ECOBOOST V6 ENGINE	\$0	SPECIAL FLEET ACCOUNT CREDIT	\$0
.10SPD AUTO TRANS W/SLCTSHFT	\$0	FUEL CHARGE	\$0
P265/70R18E A/T BSW TIRES	\$0	NET INVOICE FLEET OPTION (B4A)	\$0
.3.73 RATIO REGULAR AXLE	\$0	PRICED DORA	\$0
FORD FLEET SPECIAL ADJUSTMENT	\$0	ADVERTISING ASSESSMENT	\$0
18" DARK ALLOY PAINT ALUM WHL	\$0	DESTINATION & DELIVERY	\$2795

TOTAL BASE AND OPTIONS	MSRP	\$72395
DISCOUNTS	NA	
TOTAL		\$72395

*Joco  
EMS  
SALE PRICE  
\$63,150 OTD*

ORDERING FIN: QB670 END USER FIN: QB670 PO NUMBER: R264

INCENTIVES

Acc. Code ID :10 Contract/Ref # :02-635V Bid Date :03/27/26State : MO

DISCOUNTS:

\$-3100.00

Customer Name:

Customer Email:

Customer Address:

Customer Phone:

Customer Signature

Date

*This order has not been submitted to the order bank.*

*This is not an invoice.*

# JOE MACHENS FORD LINCOLN

1911 W. Worley • Columbia, MO 65203 • (573) 445-4411 • (800) 745-4454 • www.machens.com

April 3<sup>rd</sup>, 2026

State Contract # MC250182007

## Fleet Order

Subject: Joe Machens Proposal on a **2027 Ford Expedition, Max Length, 4x4, 200A Trim Pkg**

To: Whom it May Concern;

As per the requested proposal on a 2027 Ford Expedition, Joe Machens Ford proposes the following. The Ford Expedition includes the factory standard options. The Ford Expedition includes the State Contract standard options and others as noted below.

### Price – Included Equipment

<b>\$64,062</b> – K1J / 200A – 2026 Ford Expedition, Max Length ,4x4, 200A (K1J)	
Standard Civilian Pkg (200A)	Power Windows, Door Locks & Mirrors
3.5 liter V6 EcoBoost Gas Engine (99T)	Mfr. Std. Air Bags
122.5" Wheelbase, 210" Length	Mfr. Std. Heating and Air Conditioning
Automatic Transmission	Mfr. Std. Transfer Case
4 Wheel Drive	Mfr. Std. Radio
4-Wheel ABS	Speed Control and Tilt Wheel
Power Steering	Mfr. Std. Front and Rear Floor Mats
All Season Tires with spare	Electric Rear Window Defroster
Tire tools & jack	Remote Keyless Entry with Two (2) Transmitters
Cloth 1 <sup>st</sup> row bucket seats	Blind Spot Warning
Front Center Console	Bluetooth
Cloth 2 <sup>nd</sup> row Seats (21B)	Rear Camera
3 <sup>rd</sup> Row 60/40 Power Fold	Daytime Running Lights
2 Sets of Keys or Key FOBS	Privacy Glass

**Added Optional equipment (Price – Dealer Code – Option):** (included in 'Total' price below)

**\$160** – 47C – Floor Liners, Front and Second Rows  
**\$0** – 18B – Running Boards (std w/ 200A Pkg above)  
**\$0** – YZ – Exterior Color: Oxford White  
**\$0** – LH – Interior: Ebony Cloth  
**\$200** – DEL – Delivery / Fees...or...**\$0** – Customer pick up

### Total

**\$64,422 per (2027 Ford Expedition, Max Length, 4x4, 200A Trim Pkg) (Ordering is open!)**

Joe Machens Ford appreciates your business, and we look forward to servicing your needs in the future. Any questions should be directed to Braden Schlueter, Fleet Department Manager.

Thanks,



Braden Schlueter, Fleet Manager, Joe Machens Ford, 573-777-1089, bschlueter@machens.com



# Quote



Date: 02/08/2026  
 Quote No.: 20262021  
 Salesperson: CS

## MicroMan Industries LLC

18400 E Lexington Rd  
 Independence, Mo 64058  
 816-985-8027  
 www.micromanindustries.com  
 sales@micromanindustries.com

### Bill To:

Johnson County Ambulance District  
 263 SE State Route Business 13 Highway  
 Warrensburg, MO 64093

Qty	Item	Description	Unit Price	Total
1	ENNLB0181B-3 KN	Sound Off nForce NXT Rooftop Lightbar, 54", Red/White/Blue front, Red/Amber/Blue rear, Amber traffic advisor	\$2,952.95	\$2,952.95
2	ETSS100J	Sound Off 100w Speaker, Composite	\$237.15	\$474.30
1	ENGSA5201	Sound Off bluePrint 500 Series Siren Control System. 200 Watt	\$938.85	\$938.85
1	ENGCP15002	Sound Off bluePrint 500 Series Handheld Controller	\$176.00	\$176.00
1	ENGLNVH018	Sound Off bluePrint 500 Series Link Harness, Explorer, Expedition	\$231.00	\$231.00
1	ENFWB021AW	Sound Off Rear Visor Light, Red/Amber-Blue/Amber w/ brake light function, 2025+ Expedition	\$999.35	\$999.35
1	EMPS80082-D	Sound Off mPower Dual Color, Red/White, Stud Mount, 3-Wire	\$147.95	\$147.95
1	EMPS80082-E	Sound Off mPower Dual Color, Blue/White, Stud Mount, 3-Wire	\$147.95	\$147.95
2	PMP1WSDDDB	Sound Off Window Shroud, Single mPowers, Side Windows	\$16.00	\$32.00
3	EMPS8006S-5	Sound Off mPower, Tri-Color, Red/Amber/White, Rear bumper, Gate Opened, License Plate	\$164.45	\$493.35
3	EMPS8006S-1	Sound Off mPower, Tri-Color, Blue/Amber/White, Rear bumper, Gate Opened, License Plate	\$164.45	\$493.35
2	ESLRL61158	Sound Off Rocker Panel LED's, SL Line, Red/White/Blue	\$399.30	\$798.60
2	PSLVBK08	Sound Off SL Line Rocker Mounting Brackets, 2025+ Expedition	\$36.00	\$72.00
2	ENGHNK07	Sound Off 3-Wire Isolation Module	\$100.05	\$200.10

Qty	Item	Description	Unit Price	Total
1	ECVDMLTAL00	Red/White LED Dome Light, Rear Gate	\$64.00	\$64.00
1	500-0033	HiNT Seat Mounted tablet/keyboard system	\$613.23	\$613.23
1	500-0076	HiNT universal display holder	\$93.63	\$93.63
1	BK2169EPD25	Setina Push Bumper, 2025+ Expedition, Includes four Sound Off mPower Lights	\$981.29	\$981.29
1	HK0809EPD25	Setina Push Bumper Headlight Hoop, 2025+ Expedition	\$363.59	\$363.59
2	MMSU-1	Magnetic Microphone Clip	\$36.00	\$72.00
1	PDU-8S	D&R Power Distribution Unit, 100A Dual Feed for Siren/Light/Radio	\$379.00	\$379.00
1	TL-APS750	TrippLite Automatic Switching inverter/charger, 750watt 110v	\$589.37	\$589.37
1	091-55-15-120T	Kussmaul Super Auto Eject - Brake activated, Gray Cover	\$471.23	\$471.23
1	14/3SC	14/3 Service Cable (for inverter)	\$35.00	\$35.00
1	NMO150450758	Larsen Tri-Band Antenna, Specific to Motorola APX8500	\$75.97	\$75.97
1	FC-CUSTOM-RP-FEXPM22-NC	1st In Products Custom Command Cabinet w/ Replacement Floor, 2024 Expedition, Per JCAD spec	\$6,538.68	\$6,538.68
1	PROTECTION	Fuse Protection Components, 100 AMP Breaker for Kussmaul system, 100AMP for main system	\$175.00	\$175.00
1	SHOPSUPPLIES	Misc. Supplies, Wire, Connectors	\$175.00	\$175.00
1	Freight	Shipping & Freight Costs for Heavy Items (Sound Off, Havis, Setina) Estimated due to freight market	\$625.00	\$625.00
1	Labor- Flat Rate	Labor, Installation of Equipment, Includes all above and customer supplied radio system and MDT	\$3,975.00	\$3,975.00

**Total \$23,384.74**

**2025/6 Ford Expedition / Command**

**Pricing is good for 30 days.**

**Thank you for your business.**

**CELEBRATING 20 YEARS OF BUSINESS  
2006-2026 THANK YOU!!!**



**EMERGENCY VEHICLES**

6102 North 23rd Street  
Ozark, MO 65721

4177312900

www.nroutellc.com

# QUOTE

**E26-0220**

2/18/2026

Johnson County Ambulance District MO  
500 E Young Avenue  
Warrensburg, MO 64093

SHIP TO:  
Johnson County Ambulance District MO  
500 E Young Avenue  
Warrensburg, MO 64093

Item	Description	Qty	Cost	Total
	2026 Ford Expedition Maxx			
WES-36-52055	Westin - Westin Public Safety;Push Bumper EliteXD;Ford Expedition SSV/Max SSV 2025-2026; Black	1	944.90	944.90T
WES-36-52055W	Westin - Westin Public Safety;Wing Wrap EliteXD;Ford Expedition SSV/Max SSV 2025-2026; Black	1	430.70	430.70T
WES-36-6015SMP4	Westin - Westin Public Safety;Elite 33.1' 4 Light Channel;Push Bumper Light Channel 33.1 inch for Code MR6 & Soundoff MPowerHD, 4 Hole;Black	1	63.50	63.50T
SOS-EMPSCG4STS4D	SoundOff Signal - mpower® 4' 3-Wire HD Light w/ Stud Mount, for use with mpower Arrow Kit and Connect-n-Go, SAE Class 1 & CA Title 13, 9-32 Vdc, Black Housing, 12 LED, Dual Color - Red/White (Push bar light channel)	2	166.80	333.60T
SOS-EMPSCG4STS4E	SoundOff Signal - mpower® 4' 3-Wire HD Light w/ Stud Mount, for use with mpower Arrow Kit and Connect-n-Go, SAE Class 1 & CA Title 13, 9-32 Vdc, Black Housing, 12 LED, Dual Color - Blue/White (Push bar light channel)	2	166.80	333.60T
SOS-ETSS100J	Sound Off Signal - 100J Series Composite Speaker w/ Universal Bail Bracket - 100 watt	2	267.30	534.60T
SOS-ESLRL73168	SoundOff Signal - SL Running Light, 72' - 6 Module, Dual/Split Red/Blue/White	2	512.20	1,024.40T
SOS-PSLVBK08	Sound off Signal - Mounting Kit for SL Running Light includes Bracket & Hardware Kit, Ford Expedition 2025-2026	2	22.40	44.80T
SOS-ENNLB0181B-3KN	SoundOff Signal - 54"/137cm 9-32 VOLT NFORCE NXT LED LIGHTBAR W/ 15' LIN DSC TECHNOLOGY /D24/ D12   D12   D12   T18   D12   D12   D12   D24\ /R_W   R_W   R_W   R_W   RBW   B_W   B_W   B_W   B_W\  D06  --GRT-   --GRT---   GRT   --GRT--- O-GRT-- D06   R_W  --CLR-   --CLR---   CLR   --CLR--- O-CLR-- B_W  \D24\  D12   D12   D12   T18   D12   D12   D12   D24/ \R_W\ R_A   R_A   R_A   RBA   B_A   B_A   B_A   B_W/ Domes - Polycarb [D 12 6 12 P] Accessories - PNFLBSPLT1, AUTO-DIM Mount - Standard Fixed Height Mount (PNFLBK08) Hook - PNFLBF28 Vehicle - 2025 Ford Expedition w/o Roof Rack	1	3,289.80	3,289.80T
SOS-ENGSA5201	SoundOff Signal - bluePRINT® 500 Series Remote Amplifier with Link, 10-16v, 200 Watt dual-tone	1	1,058.40	1,058.40T
SOS-ENGCP15001	SoundOff Signal - bluePRINT® Handheld Control Panel - 15 Programmable Buttons, ECE R10 Certified	1	246.20	246.20T
SOS-ENGLNVH018	SoundOff Signal - Vehicle Harness for bluePRINT® 500 with Link with 25' data cable for Ford Police Interceptor / Explorer 2025-2026, F-150 2024-2026, F-250-550 2024-2026. Expedition 2024-2026, Transit 2026, Maverick 2025-2026, Lightning 2025, Mach E 2025-2026, Mustang 2025-2026, Escape 2024-2026	1	280.30	280.30T
SOS-ENGSYM01	Sound Off Signal - bluePRINT Sync Module w/ Antenna	1	344.80	344.80T
SOS-EMPS2STS4D	SoundOff Signal - mpower® 4' Fascia Light w/ Stud Mount, 18' hard wire w/ sync option, SAE Class 1 & CA Title 13, 9-32 Vdc, Black Housing, 12 LED, Dual Color - Red/White (rear side window with shroud)	1	166.80	166.80T
SOS-EMPS2STS4E	SoundOff Signal - mpower® 4' Fascia Light w/ Stud Mount, 18' hard wire w/ sync option, SAE Class 1 & CA Title 13, 9-32 Vdc, Black Housing, 12 LED, Dual Color - Blue/White (rear side window with shroud)	1	166.80	166.80T
SOS-PMP1WSDDDB	SoundOff Signal - Dual Window Shroud Kit for 3' Light w/ Stud Mount - Black	2	26.10	52.20T
SOS-EMPAK021N9	Sound off Signal - Ford Expedition (2025-26) 6 Mod Split Rear w/ 4" Modules (DRV)  D12   D12   D12   D12   D12   T18  (PAS)  R_A   R_A   R_A X X B_A   B_A   RBA  Accessories: PNFLBSPLT1 LIN DSC w/ Breakout Box (Included)	1	1,542.60	1,542.60T
SOS-EBSDL0002-D	SoundOff Signal - obSERVE+ Dome Light - 3' Round, Dual Color - Red/White (Rear hatch)	3	83.10	249.30T
<b>TOTAL</b>				



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500 E Young Avenue  
Warrensburg, MO 64093

SHIP TO:  
Johnson County Ambulance District MO  
500 E Young Avenue  
Warrensburg, MO 64093

Item	Description	Qty	Cost	Total
SOS-EMPS2QMS5RBA	SoundOff Signal - mpower® 4' Fascia Light w/ Quick Mount, 18' hard wire w/ sync option, SAE Class 1 & CA Title 13, 9-32 Vdc, Black Housing, 18 LED, Tricolor - Red/Blue/Amber (licence plate, rear bumper, hatch open)	6	185.40	1,112.40T
NRTHARNESS	Vehicle Wiring Harness	1	195.00	195.00T
TR-AC-MAG-MIC	Troy Products - Magnetic Mic	2	57.00	114.00T
WES-500-0033	Westin - HiNT Mount - Tablet and Keyboard Mount with Two Telescopic Posts. 12' Tablet Post with G.R.I.P. Tilt/Swivel and Single Arm with Universal Display Bracket with VESA 75, VESA 100 & 2X4 Patterns (UDB-01). 10' Keyboard Post with G.R.I.P. Tilt/Swivel and Double Arm with Under Keyboard Tray Printer. Telescopic Mid Section with the Next Generation Under the Seat UNIBASE EVOLUTION fits the following applications:  Express Van 2011-2023; Silverado 2011-2014, 2021-2023; Tahoe 2011-2014, 2021-2023; Expedition 2018-2023; E-Series 2011-2023; F150 2011-2023; F250/F350/F450/F550/F650 2017-2023; Ranger 2018-2023	1	990.60	990.60T
WES-500-0076	Westin - Universal Display Holder for VESA 75, VESA 100, and Vertical Slots with 4 in. and 4.125 in. Spacing	1	151.40	151.40T
TRUCKVAULT	1st In Emergency products, custom vault, 2026 Expedition Maxx	1	7,215.60	7,215.60T
MISCPARTS	Tripp Lite APS750 750-Watt PowerVerter APS 12-Volt DC 120-Volt Inverter/Charger, 6-Foot Cord (Amazon)	1	826.91	826.91T
KUSS-091-55-15-120...	Kussmaul - Super 15 Auto Eject, Trailer, Brake activated (GREY)	1	448.20	448.20T
MISCPARTS	14/3 service cable for inverter	1	50.00	50.00T
INSTALL SUPPLIES				
EG-080B	Circuit Breaker, Surface Mount, 80 Amp	2	34.20	68.40T
EG-7616B	Egis Mobile - TDR Series Dual Output Time Delay Relay (2x80 A), Bulk	1	160.70	160.70T
FUSE BLOCK 10	Bussmann Fuse Panel,10-Gang W/ Ground Pad	2	29.96	59.92T
LAR-NMOKHFUDQMAI	17' RG58A/U, QMA crimp connector installed	1	42.60	42.60T
LAR-NMO150/450/758	Larsen - Tri Band VHF, UHF, 800 MHz Motorola Style Antenna w/ spring	1	62.74	62.74T
				394.36
SHOPSUPPLY-MEDIUM	Wire, Connectors, Zip Ties, Tape, etc.	1	50.00	50.00T
FREIGHT	FREIGHT - Estimated	1	825.00	825.00T
	Installation			
INPUSHBUMPER	Install Front Push Bumper - Center Only	1	220.00	220.00
INWRAP	Install Headlight Guard/ Wing	1	110.00	110.00
INEXTLIGHT	Install Exterior Warning Light - Push bar light channel	4	110.00	440.00
INSIRENSP	Install Siren Speaker	2	110.00	220.00
INSIDELIGHT	Install Side Facing Light - Running board lights	2	220.00	440.00
INFSLBLED	Install Full Size Light Bar -- LED	1	330.00	330.00
INBLUEPRINT	Install Sound Off Signal bluePRINT Lighting/Siren Control System	1	330.00	330.00
INMOBILEREMOTE	Install Remote Mount Mobile Radio - Standard Vehicle/No Headset *Customer supplied*	1	440.00	440.00
INEXTSP	Install External Speaker *Customer supplied radio speaker*	1	55.00	55.00
INCOMPUTERMT	Install Computer Mount	1	110.00	110.00
ININVERT	Install Power Inverter	1	110.00	110.00
INSPECIAL	Install Kussmaul Auto-eject plug, wired to inverter	1	110.00	110.00
INSTORAGEBOX	Install Storage Box - mount electronics on back	1	220.00	220.00
			<b>TOTAL</b>	



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2/18/2026

Johnson County Ambulance District MO  
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 Warrensburg, MO 64093

SHIP TO:  
 Johnson County Ambulance District MO  
 500 E Young Avenue  
 Warrensburg, MO 64093

Item	Description	Qty	Cost	Total
INEXTLIGHT	Install Exterior Warning Light (Rear side windows with shrouds)	2	110.00	220.00
INEXTLIGHT	Install Exterior Warning Light - Dome light in hatch	3	110.00	330.00
INREAREXTLB	Install Exterior Lightbar - Rear Spoiler	1	330.00	330.00
INEXTLIGHT	Install Exterior Warning Light - licence plate, rear bumper	4	110.00	440.00
INEXTLIGHT	Install Exterior Warning Light - Hatch open)	2	110.00	220.00
SUBTOCHANGE	This estimate is based on the information given to us at the time of the estimate, and is subject to change. Additional services found to be needed or requested, while the vehicle is being upfitted, will be added to the invoice at the time of build completion.		0.00	0.00
	This estimate is valid for 60 days from the date of the estimate. If we do not receive approval of the estimate within the 60 day timeframe, we reserve the right to revise the estimate.			
	Sales Tax		0.00	0.00
			<b>TOTAL</b>	<b>\$28,155.77</b>